



CEO CORNER

Dear Shore Friends and Families,

Last year was a true testament to the saying that time flies when you are having fun! Looking back on fiscal year 2019, I am pleased to report that Shore remains on a strong trajectory of growth with exciting changes in

the works, thanks to the tremendous support of our dedicated Board, our hard working staff, our gracious families, and our generous community! It is wonderful to see everyone come together and rally for the benefit of our most important constituents—our clients. As you read in this report, we have so much to be grateful for! You will get to know Ricky and Felicia as examples of the many client success stories from 2019, along with our year in review and a snapshot of what is ahead for the Shore of tomorrow. As we move forward together in this new decade and beyond, we thank you for continuing on this journey with us!

Warm regards,

India Alexis Ehioba, MNA, CFRE

Chief Executive Officer

India Alexis Ehra

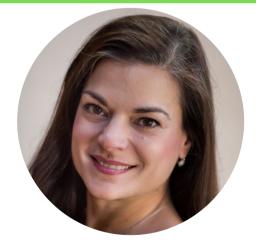
AGENCY LEADERSHIP

Board of Directors

Natalie Romano, President Larry Berg, Vice President David T. Lloyd, Vice President Robin S. Thomas, VP/Secretary Jason McBride, Treasurer Meridith Adams Osman Arain Sandra Buzard Dr. Amy Daniels Seth Hopkins Kevin Katz William Leske Matthew Margolis Laura McGrady Lisa Rubin Lynn K. Ryan Douglas P. Schwartz Michael Selway Kimberly A. Williams

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Harold Berg
Donna Brown
Charles Cooper
Joan Joyner
Elizabeth A. Karlson
Robert Kurz
Dr. Eugene Lerner
Dr. Carl Lieberman
Gloria Moore
Sam E. Pfeffer
Jennifer F. Scanlon



Board President Natalie Romano

Administration

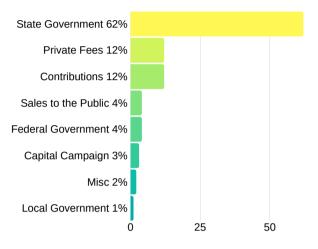
India Alexis Ehioba, MNA, CFRE, Chief Executive Officer Lanisa Abrams, QIDP, Director of Lois Lloyd Center Anni Braverman, MA, QIDP, Director of Vocational Services Carolyn Sayre, MBA, CPP, Chief Financial Officer Alexandra Halilovic, QIDP, Director of Shore Homes Mary K. Matz, MA, CFRE, Senior Philanthropy Officer Uma Muppidi, MPH, QIDP, Director of Residential Services Deborah Shulruf, MEd, QIDP, Senior Administration Officer Lisa Wright, MA, QIDP, Chief Operations Officer

Katie Koenig Zornow

FINANCIAL OVERVIEW

FISCAL YEAR 2019 | JULY 1, 2018 - JUNE 30, 2019





Distribution of Expenses



FINANCIAL RESULTS: OPERATIONS

Public Support & Revenue Expenses (before depreciation/amortization) Depreciation/Amortization Expense

Surplus/(Loss)

*Includes HUD and Restricted Funding

<u>FY 2019 (7.1.18 – 6.30.19)</u>	<u>FY 2018 (7.1.17 – 6.30.18)</u>
\$6,482,364*	\$6,267,768*
\$6,320,334	\$5,979,536
\$266,506	\$234,724
(\$104,476)	\$53,508

2019 BY THE NUMBI

99 individuals received residential services.



226 individuals received developmental training and enjoyed







42 individuals received job development, counseling, placement and supported employment.



53 volunteer community work experiences, such as at the Niles Township Food Pantry and the Edible Acres Garden.





CLIENT SPOTLIGHTS

""I learned about how to stack the candy and what flavors go together. I like being at the shop, it's a fun place!" - Ricky

Meet Ricky

Since April 2019, Ricky has been attending our True North – Find Your Path Program, which offers individuals the opportunity to identify employment interests and aptitudes, as well as hobbies and leisure pursuits in the community, where they live and hope to work. He has been busy learning new vocational skills through computer training, volunteering, and job shadowing at a candy store called Mini Man Monkey Brains in Skokie. This non-profit store provides a place in which people on the Autism Spectrum can practice work expectations in a real retail setting. The shop's logo is "Eat candy be happy", and that has been a true statement for Ricky who enjoys eating Butterfingers. He has helped with cleaning, re-stocking and learning how to use the register. Ricky is working on filling out applications and hopes to secure employment at a comic book store. In the meantime, he is having a great time engaging in community activities.

Meet Felicia

"Welcome to Panera!" are a few of Felicia's favorite words as she greets customers at her job at a local Panera Bread in Niles. For nearly three years, Felicia has been a Dining Room Associate and Dishwasher, and interacting with the customers is the best part of her day. She also takes pride in keeping the restaurant prepped and clean by removing dishes from and washing the tables, along with re-stocking inventory. At Shore's 2018 Annual Meeting, Panera received the Employer of the Year Award for encouraging Felicia to take on more job responsibilities. Felicia has gained confidence and her warm and friendly personality makes her a valuable team member.

"I appreciate Shore for helping me find a job opportunity in the community. Panera is a good company to work for. If I do ever need any assistance at my job, Deborah, my Job Coach, will always come out and work with me." - Felicia

"Panera's mission statement is "A loaf of bread in every arm." Why not stop here for a bite to eat and thank the management for modeling what inclusive employment is all about?

HOW WE HELP

PROGRAMS & SERVICES AT SHORE

- Adult & Seniors
 Programs
- Clinical & Behavioral Health Services
- Community Integrated Living Arrangements (CILAs)



Samantha

 Small Group Homes & Supported Living Arrangements (SLAs)

- True North Find Your Path (Exploration for Employment)
- Vocational Training



L To R: William, Joshua and Vincent

- Home Based Support & Service Facilitation
- Life in Motion -Choices Program
- Early Intervention children (0–3 yrs) with developmental delays



Philip

OUR HERITAGE, OUR FUTURE

The Campaign for Shore: \$2.2 Million by 2022

Shore founders, Thomas and Lois Lloyd with their daughter Patricia

As we remain true to keeping our clients' evolving needs at the forefront, Shore recently embarked on Phase II of our comprehensive campaign, *Our Heritage, Our Future*. Building on the success of Phase I, we set an ambitious goal: raise **\$2.2 million by 2022.** These funds are critical to help strengthen and diversify the programs and services that our clients rely on daily. Among our campaign initiatives, which will preserve and enhance our existing resources while developing new opportunities, are: skills training and curriculum development for middle schoolers to young adults; behavioral therapeutic services; community integrated job development and training; redesign of facilities; and endowing programs to sustain growth and innovation. We invite you to join us in this exciting endeavor! Please contact Mary Matz at mmatzeshoreservices.org or (847) 982-2030 x 221, to learn how to get involved.

Right: True North Clients, Jonathan and Janice



THANK YOU

for your most generous and steadfast support!

TOTAL LIFETIME GIVING AS OF JUNE 30, 2019

Platinum Shore \$100,000+

Anonymous (2)

Helen Ruth Cling Trust

Cook County Community

Development Block Grants

Estate of Bernard Tanenbaum

Evanston Mental Health Board

John and Alice Lloyd Foundation

Joseph & Deb Koenig, Jr. -

Koenig Family Charitable Foundation

Robert & Marian Kurz

Dr. Eugene Lerner - Eugene and

Janet Lerner Foundation

Daniel F. and Ada L. Rice

Foundation

Richard C. and Margaret V. Romano

Charitable Trust

Dr. James & Mrs. Rita Sheinin

The Chicago Community Foundation

The Rose F. and Alice M. Koffend

Foundation c/o Gignilliant & Hymen,

P.C.

The Siragusa Family Foundation

United Way

USG Foundation, Inc.

Village of Skokie Community

Development Block Grants

Winnetka Congregational Church -

Woman's Society

Gold Shore \$50,000+

Anonymous (3)

Chicago White Sox Charities, Inc.

Estate of Willa Arntz

Noel Dunderdale Trust

Finnegan Family Foundation

Kiwanis Club of Evanston

Knights of Columbus #7331 - Techny

Dr. Carl & Mrs. Alice Lieberman

Daniel & Martha Lloyd

David & Heidi Lloyd

Morton Grove Foundation

Niles Township

Dr. Ramesh & Mrs. Sandhya Rao

Michael & Ann Roberts

Ronald & Elizabeth Schell

The Coleman Foundation

Robin S. Thomas

Silver Shore \$25.000+

Thomas & Meridith Adams

Timothy & Sandra Buzard

Commonwealth Edison Company

Drs. Robert & Amy Daniels

Mr. & Mrs. James A. Delaney

Lyondell Chemical Company

Ronald & Carol Molick

Kevin & Meridith Murray

Sam & Paula Pfeffer

Joseph & Natalie Romano

Rothschild Investment Corp.

Peter & Jennifer Scanlon

Timm Schuller & Jacqueline Williams

Douglas Schwartz & Cynthia

Schaffer

Mr. & Mrs. Robert A. Snyder

The Henrietta Y. Ganser Trust

The John R. Houlsby Foundation

Trim-Tex Inc.

United Conveyor Foundation

Bronze Shore \$10,000+

Anonymous

Robert Barsumain

Harold & Judy Berg

Joseph Birkenheier Tuckpointing &

Masonry

Rita Blickenstaff

BMO Harris Bank N.A.

Bank of America c/o Carl R.

Hendrickson Family Foundation

Donald & Donna Brown, Jr.

Kevin Buzard

CNA Matching Gift Plan

David R. Cichy

Charles G. Cooper

Legacy Society

The Legacy Society comprises some of our most dearest friends and supporters. These members are very special to Shore as they have decided to include us in their estate plans. This is the highest form of generosity and helps to ensure that individuals who rely on Shore Services will continue to receive the resources, therapies, training and supports they need to achieve independence.

Helen Ruth Cling Trust*
India Alexis Ehioba, MNA, CFRE
Henrietta Ganser*
Ada Goldstein
Carl & Alice Lieberman
Bernard Tanenbaum Trust*
Robin S. Thomas
*In Memoriam

John & Beth Corvino

Dr. Robson & Mrs. India Alexis Ehioba

Leo Fenili - Leo Fenili, Inc.

Irving M. & Sylvia Footlik Foundation

Gloria Galloway Moore

Gerald & Chris Gulley

HED

HUB International Limited

John Crane, Inc.

Dr. Patricia & Mr. Kevin Katz

Knights of Columbus #3243 - Skokie

Richard & Marilyn Leipsiger

Lincolnshire Morning Star Rotary

Club

Gregg & Mary Matz

Sally K. Munley

Mr. & Mrs. Thomas Ness

Mr. & Mrs. John A. Pigott

Paul & Charlyn Rauch, Jr.

Michael & Linda Ragins

Raymond James

John & Lynn Ryan

Avis F. Redwine

Romano Brothers & Co.

Louise Rosenblum

John Paul Schmidt

Gary & Carol Sgrignoli

Patricia Shuster

Fran Stanwood

Margaret Stevens

Target

The Driskill Foundation

The Harry and Jeanette Weinberg

Foundation Incorporated

Mildred L. Thompson

Mr. & Mrs. Mario Zitella

THANK YOU

for your most generous and steadfast support!

CONTRIBUTIONS OF \$1,000+ AS OF JULY 1, 2018 - JUNE 30, 2019

Super Hero - \$50,000+

Cook County Community Development Block Grant John and Alice Lloyd Foundation

Estate of Bernard Tanenbaum

Platinum Hero \$10,000+

Anonymous

Robert Barsumain

Chicago White Sox Charities, Inc.

Evanston Mental Health Board

Irving M. & Sylvia Footlik Foundation

Joseph & Deb Koenig, Jr.-

Koenig Family Charitable Foundation

Dr. Eugene Lerner – Eugene and Janet Lerner

Foundation

Dr. Carl & Mrs. Alice Lieberman

Niles Township

Daniel F. & Ada L. Rice Foundation

Richard C. and Margaret V. Romano

Charitable Trust

The Driskill Foundation

The John R. Houlsby Foundation

The Rose F. and Alice M. Koffend Foundation

c/o Gignilliant & Hymen, P.C.

The Siragusa Family Foundation

USG Foundation

Village of Skokie-Community Development

Block Grant

Gold Hero \$5.000+

Joseph Birkenheier Tuckpointing & Masonry

Timothy & Sandra Buzard

Commonwealth Edison Company

HUB International Limited

Raymond James

Daniel & Martha Lloyd

David & Heidi Lloyd

Norfolk Southern Charity Trust

Barbara Pasquinelli

Michael & Ann Roberts

Joseph & Natalie Romano

Gary & Carol Sgrignoli

Dr. James & Mrs. Rita Sheinin

The Coleman Foundation

Lisa Zagorin & Brian Lischalk c/o

Schwab Charitable Fund

Silver Hero \$2,500+

Thomas & Meridith Adams

Kevin Buzard

Dr. Robson & Mrs. India Alexis Ehioba

Dr. Patricia & Mr. Kevin Katz

Mardi Klevs & Joseph Feinglass

Lyondell Chemical Company

Gregg & Mary Matz

Morton Grove Foundation

Peter & Jennifer Scanlon

Timm Schuller & Jacqueline Williams

John B. Slater

Robin S. Thomas

United Conveyor Foundation

Kimberly Williams

Winnetka Congregational Church-

Woman's Society Benevolence

Committee

Gail Zaverdinos

Hero \$1,000+

Anonymous (3)

AbbVie Inc. Employee Engagement

Fund c/o Seth & Elizabeth Hopkins

Michael & Dina Booth

BMO Harris Bank N.A.

Harold & Judy Berg

Donald & Donna Brown, Jr.

Byline Bank

Dr. Maureen & Mr. Robert Carson

Collabera

John & Beth Corvino

Mr. & Mrs. James Dahl

Drs. Robert & Amy Daniels

Martin & Vilija Devine

Diageo c/o Kimberly Williams

Mr. & Mrs. Bernard Dogadko

Mr. & Mrs. William Dunn

Paul & Mary Finnegan

Hanover Insurance

Seth & Elizabeth Hopkins

Michael & Rhoda Kamin

Kiwanis Club of Evanston

riwanis Club of Evansion

Robert & Marian Kurz

Franklin & Deborah Leibow Family

Donor Fund

Richard & Marilyn Leipsiger

Mary Lou Lyons

Magnetrol International Inc.

Matthew & Christina Margolis

Prof. Thomas & Mrs. Kimberly Merrill

Ronald & Carol Molick

Ellen Newcomer

Network For Good

Northern Trust Charitable Giving Program

at the Chicago Community Foundation

Pepper Construction

Pepsico Foundation c/o Dr. Robson

Ehioba

Susan Platz

Paul & Charlyn Rauch, Jr.

Ken & Susan Ready

John & Lynn Ryan

Dr. Vythialingam & Mrs. Padmini

Sathiaseelan

Roberta S. Schaffer

Douglas Schwartz & Cynthia Schaffer

David J. & Jennifer Tarr

Mildred L. Thompson

Mary Von Thaden

Shirley Walcoff

Marilyn Williams

Tom & Renee Zipprich

We make every effort to ensure the accuracy of these lists. If your name is inadvertently misspelled or omitted, please email infoeshoreservices.org, so the error can be resolved. For a complete list of donors for FY 2019, visit shoreservices.org.

OUR MISSION

Shore's mission is to improve the quality of life for persons with intellectual and other developmental disabilities through educational, residential, vocational and related programs provided with community integrated supports and services.



Shore School circa 1959

We have been meeting the needs of nearly 400 children and adults with disabilities for over 69 years. Individuals served come from 18 Chicagoland communities, with facilities located in Skokie, Evanston and Morton Grove. Our tagline is "Guiding Individual Abilities" which aims to empower every individual to achieve greater independence and a higher quality of life. We envision a world where individuals, at any level of developmental, intellectual and physical ability, enjoy vibrant and fulfilling lives while engaging in the communities where they live, work and play.

SAVE THE DATES



Mayra

Annual Spring Benefit

APRIL 25, 2020 | 6 PM NORTH SHORE COUNTRY CLUB, EVANSTON

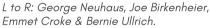
26th Annual Golf Outing

JUNE 19, 2020 | 11 AM
DEERFIELD GOLF CLUB, RIVERWOODS



L to R: Board member, Seth Hopkins, with his wife Elizabeth, and guests Amy and Matt Johnson.

Contact Sheri Lees at (847) 982–2030 x 216 or slees@shoreservices.org, for more information on supporting our upcoming events!







Administration Center

8350 Laramie Ave.

Skokie, IL 60077

(847) 982-2030

info@shoreservices.org

SHORESERVICES.ORG





