




shore
guiding individual abilities

SHORE COMMUNITY SERVICES, INC.
2018 ANNUAL REPORT



THE FAMILY OF SHORE



DEAR SHORE FRIENDS AND FAMILY,

Shore's fiscal year 2018 began with a giant challenge. How were we going to climb out of the \$859,349 deficit we were in from the previous year? I'm excited to announce that we had a truly remarkable and successful 2018. We not only came out of the deficit, we ended the year with a \$53,508 surplus. We accomplished that monumental feat with a lot of hard work and a little help from our friends. Actually, a lot of help from our friends.

That help came from the families of the individuals we serve who increased their giving by 300%. That help came from over 200 new donors who gave to Shore for the very first time. That help came from our friends in the Illinois Department of Human Services, Division of Developmental Disabilities Waiver and ICF/DD Rates Department, who helped us secure nearly \$400,000 in additional state funding that automatically renews every year we provide our services. We also thank our friends at The Coleman Foundation for awarding their first grant to Shore for \$75,000 in support of our employment path services program True North, and the MDRT Foundation for supporting our nursing services.

We are grateful to our long-term donors who have supported us over many decades including: the John and Alice Lloyd Foundation, Koenig Family Charitable Foundation and the Siragusa Family Foundation. Also, we thank the consultants, including all three Dr. Daniels, who donated their services to help guide us to a better, stronger Shore.

The financial turn-around is only part of the Shore 2018 success story. Thanks to the excellent work of the staff and management team, Shore received a rare perfect score by CARF International, our certifying board who reviewed Shore on 957 industry standards. Less than 3% of disability organizations worldwide ever achieve this honor.

One of my favorite writers, William Shakespeare, described a friend as "one that knows you as you are, understands where you have been, accepts what you have become, and still, gently allows you to grow."

Our board of directors and our Board President, Natalie Romano consistently brought their leadership, vision and passion to support Shore's continued growth and success. Because together, with all of you, we are a GREAT family!

Yours in grateful admiration and appreciation,

India Alexis Ehioba, MNA, CFRE
Chief Executive Officer



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Skokie, IL 60077
847.982.2030

info@shoreservices.org

shoreservices.org

FINANCIAL RESULTS

FISCAL YEAR 2018 (JULY 1, 2017 - JUNE 30, 2018)

OPERATIONS

	Fiscal Year 2018 7/1/17 - 6/30/18	Fiscal Year 2017 7/1/16 - 6/30/17
Public Support and Revenue	\$ 6,267,768*	\$ 5,297,141*
Expenses (before depreciation/amortization)	\$ 5,979,536	\$ 6,156,490
Depreciation/Amortization Expense	\$ - 234,724	\$ -249,300
Surplus/Loss	\$ 53,508	\$ (859,349)

* Includes HUD and Restricted Funding.



FINANCIAL RESULTS

FISCAL YEAR 2018 / JULY 1, 2017 – JUNE 30, 2018

SOURCES OF INCOME



DISTRIBUTION OF EXPENSES



SERVICES WE OFFER

Shore provides a comprehensive array of services that benefit nearly 400 children and adults with intellectual and other developmental disabilities including:

- Small group homes
- CILAs (Community Integrated Living Arrangements)
- SLAs (Supported Living Arrangements)
- Vocational Training & Employment Services
- Adult and Seniors Program
- Life in Motion – (Choices Program)
- True North – Exploration and Employment Path Service
- Early Intervention for children with developmental delays
- In-Home Respite Care
- Home Based Support & Service Facilitation
- Clinical and Behavioral Health Services

COMMUNITIES WE SERVE

Arlington Heights	Island Lake	Skokie
Chicago	Lake Zurich	Waukegan
Des Plaines	Lincolnwood	Wheeling
Elk Grove Village	Morton Grove	Wilmette
Evanston	Norridge	Winnetka
Glenview	Northbrook	
Highland Park	Park Ridge	

CASE STATEMENT

WHAT MAKES SHORE UNIQUE?

WHO NEEDS SHORE?

For over 68 years the foundation of Shore is a belief that everyone is entitled to live a meaningful and satisfying life, especially society's most vulnerable members – those with severe to profound intellectual and developmental disabilities. They are the catalysts for us to strive to be a beacon of inspiration to the entire Chicagoland Developmental Disabilities community, as well as the world at large.

A RECORD OF ACHIEVEMENT:

- High staff retention rates with many staff counting decades with Shore.
- A perfect 100% score from CARF, an international organization that reviews, audits and certifies disabilities organizations placing us in the top 3% of disabilities organizations among thousands reviewed worldwide.
- A GuideStar Platinum Level Approval Rating for transparency and best practices in operations.
- Regarded by our peers as the “go to” organization to best serve individuals with severe to profound disabilities providing these intensive specialized services for 13 area disabilities organizations.

INNOVATIVE PROGRAMMING:

- We provide small group homes to 58 individuals ranging in age from 19 to 76.
- We assist over 150 individuals to find jobs in the community.
- We support career development, job shadowing and skill development using the latest in computer technology and processes.
- We help babies and toddlers develop their speaking and movement skills to help them overcome developmental challenges and give them the best start in school and life.
- We encourage and guide teens and young adults to find their career paths and provide job coaching and assistance to secure meaningful work.
- Individuals with the most severe physical, developmental and medical needs receive personalized, one-on-one supports and small group activities to enjoy active and purposeful days.
- Our programs receive the highest marks (96-100%) by all of our certifying bodies.
- Our programs receive high satisfaction (95% and above) on surveys from clients and parents.
- We work hard to keep administrative costs low so that 88 cents of every dollar goes directly to programs.



**true
north**

FIND YOUR PATH

Murtaza

If you asked Murtaza if volunteering is fun, he would gleefully say, "Yes!" Through his participation in Shore's newest program called True North-Find Your Path, Murtaza embraces the chance to help others and give back to his community. Shore collaborates with the Niles Township Food Pantry, which provides food to nearly 4,000 low-income individuals monthly. Murtaza helps stock items on the shelves and bags groceries. He has made friendships at the pantry and has developed his interpersonal skills. Murtaza encourages his peers to participate in group discussions facilitated by staff and to be more active while volunteering in the community. In his free time, Murtaza likes to watch Indian movies and listens to music.

True North was launched through the generosity of The Coleman Foundation. It is an alternative day program that was created as a way to provide valuable information and increase self-determination for individuals with intellectual and other developmental disabilities so they have the opportunity to make more informed decisions about working in integrated community settings. Services include: vocational exploration, employment path services, volunteering, computer and transportation trainings and participation in leisure pursuits.

"Murtaza is very helpful and is always willing to assist his peers in any way he can."

- LATOYA MORGAN, PROGRAM MANAGER



community employment

PARTNERING WORKERS & BUSINESSES

Brian

Having a job is more than earning a paycheck. For Brian, a Bagger at Hungarian Kosher Foods, which has been the largest kosher supermarket in the Midwest for the past 50 years, he enjoys the opportunities to meet people and puts his retail experience to good use. With over 10 years of guidance and support from Shore's Joseph Koenig, Sr. Training Center's Community Employment Program, Brian prides himself on providing customers a pleasant shopping experience. His responsibilities include: bagging grocery items, assisting customers to their cars if needed, retrieving shopping carts and re-stocking items on the shelves.

ACCORDING TO CO-WORKERS,

"Brian is very friendly and kind to customers. He cares for others and asks about them. They also wish he could work more hours because he is so personable."

Brian has improved his independent skills throughout the years. He lives on his own, uses public transportation to get around, and receives intermittent staff support as needed. Brian is active with Special Olympics, and his favorite sports are snowboarding, bowling, and basketball. He stays in shape by working with a personal trainer and is a huge Ohio Buckeyes fan.





residential services

BE AS INDEPENDENT AS POSSIBLE

Linda

For Linda, many of the keys to living a successful life have been learned while sitting in front of a piano. Patience, perseverance and gratitude are only a few virtues acquired over 50 years of playing—a love and appreciation that was instilled in her by her late parents, Dr. Simon and Mabel Zivin. Mrs. Zivin was a classical violist, and both parents were avid collectors of antique music boxes. As a resident for nearly 35 years, Linda, who continues to take piano lessons, fills her home at Shore Homes West with music that she likes to play and puts on recitals for her housemates because she likes to entertain them.

Independence is another goal Linda continues to strive for in life. She likes to walk to the bank, restaurants and stores in the community, and the salon to get her nails painted. Linda has built up her confidence to take the PACE bus to attend services at the Beth Hillel Bnai Emunah Congregation in Wilmette. She participates in the congregation's Inclusion Sabbath and read a passage at one of the services. Linda obtains vocational skills at Shore's Koenig Center and her favorite job is packaging sanding blocks for Trim-TEX, Inc. She also enjoys outings in the community: working on word puzzles, arts & crafts, watching movies, and singing karaoke. The biggest lesson Linda has learned is to have faith in yourself and you can accomplish anything.

“Linda has an open mind and a good attitude. She is talented and her friendly disposition makes her a true joy to be around.”

– MARY CHANDLER, PROGRAM MANAGER



life in motion

YOUR CHOICE PROGRAM

Mika

Every day, Mika walks into Shore's Lois Lloyd Center with her beautiful smile and an eagerness to learn new things. While in the Life In Motion–Your Choice Program, she is being empowered to achieve greater independence and foster self-governance in order to integrate her in community activities of her liking.

ACCORDING TO LANISA ABRAMS, DIRECTOR, THE LOIS LLOYD CENTER, “Mika wants to be active in the community. She goes on outings to local stores, restaurants, the movies, and enjoys walking around malls. She likes working with staff to schedule activities and is very social. Mika is such a girly girl who loves wearing stylish clothing and having her nails painted with bright colors.”

Mika resides at the Laura House CILA (Community Integrated Living Arrangement). Staff encourages her to be independent and she selects the activities she wants to participate in through Maine-Niles Association of Special Recreation (M-NASR). Mika looks forward to visits with her family and likes listening to music.

CLINICAL AND BEHAVIORAL HEALTH SERVICES NOW AVAILABLE

Shore is now offering counseling and behavior support services to help our clients reduce maladaptive behaviors and increase their skill development to promote more independence. For more information call (847) 982-2030 x 231.



TOTAL LIFETIME GIVING TO SHORE AS OF JUNE 30, 2018

PLATINUM SHORE \$100,000

Anonymous (2)
Helen Ruth Cling Trust
Cook County Community Development Block Grants
Evanston Mental Health Board
John and Alice Lloyd Foundation
Joseph & Deb Koenig, Jr.– Koenig Family Charitable Foundation
Robert & Marian Kurz
Dr. Eugene Lerner– Eugene and Janet Lerner Foundation
Daniel F. and Ada L. Rice Foundation
Richard C. and Margaret V. Romano Charitable Trust
Dr. James & Mrs. Rita Sheinin
The Chicago Community Foundation
The Rose F. and Alice M. Koffend Foundation c/o Gignilliant & Hymen, P.C.
Siragusa Family Foundation
United Way
USG Foundation, Inc.
Village of Skokie Community Development Block Grants
Winnetka Congregational Church – Woman's Society

Gold Shore \$50,000-\$99,999
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Knights of Columbus #7331 - Techny
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Morton Grove Foundation
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Silver Shore \$25,000-\$49,999
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BRONZE SHORE \$10,000-\$24,999

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Mildred L. Thompson
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CONTRIBUTIONS JULY 1, 2017 – JUNE 30, 2018

SUPER HERO \$50,000+

Helen Ruth Cling Trust
Cook County Community Development Block Grant
John and Alice Lloyd Foundation
Joseph & Deb Koenig, Jr. – Koenig Family Charitable Foundation
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PLATINUM HERO \$10,000 - \$49,999

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Come visit Shore's Lois Lloyd/ Administration Center and see our beautiful new signage. Dr. Ramesh and Mrs. Sandhya Rao generously underwrote the costs as a way to bring more awareness and visibility of our services to the Skokie community. Thank you very much for this wonderful gift.

***In Memoriam**

We are grateful to receive the generous support from our donors. If your name/s were inadvertently omitted, please contact us at info@shoreservices.com in order to correct the error in future publications.

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OUR MISSION

Shore's mission is to improve the quality of life for persons with intellectual and other developmental disabilities through educational, residential, vocational and related programs provided with community integrated supports and services.



SAVE THE DATES

Spring Benefit

Saturday, April 6, 2019

North Shore Country Club, Glenview
Honoring Dr. Carl Lieberman



Shore Community Services, Inc.

Administration Center
8350 Laramie Avenue
Skokie, IL 60077

phone 847.982.2030
fax 847.982.2039
email info@shoreservices.org

shoreservices.org

25th Annual

Golf Outing

Friday,
June 14, 2019

Deerfield Golf Club,
Riverwoods

